

Intermodal Connects



Concerned your customers will question Per Diem charges during an economic downturn?

November 9, 2022

2:00 PM ET

Housekeeping



- Audience will be muted
- A question & answer session will follow the presentation
- Submit questions by clicking the Q&A icon at the bottom of your screen
- A recording of this webinar, including the slides, will be available in the near future

Today's Presenter:

Alexandra Griffon

CEO

BlueCargo





IANA WEBINAR WITH BLUECARGO
NOVEMBER 9TH FROM 2-3PM EST

Concerned your customers will question **Per Diem charges** during an economic downturn?

Allow BlueCargo to help you reduce or remove those old and future
invoices.

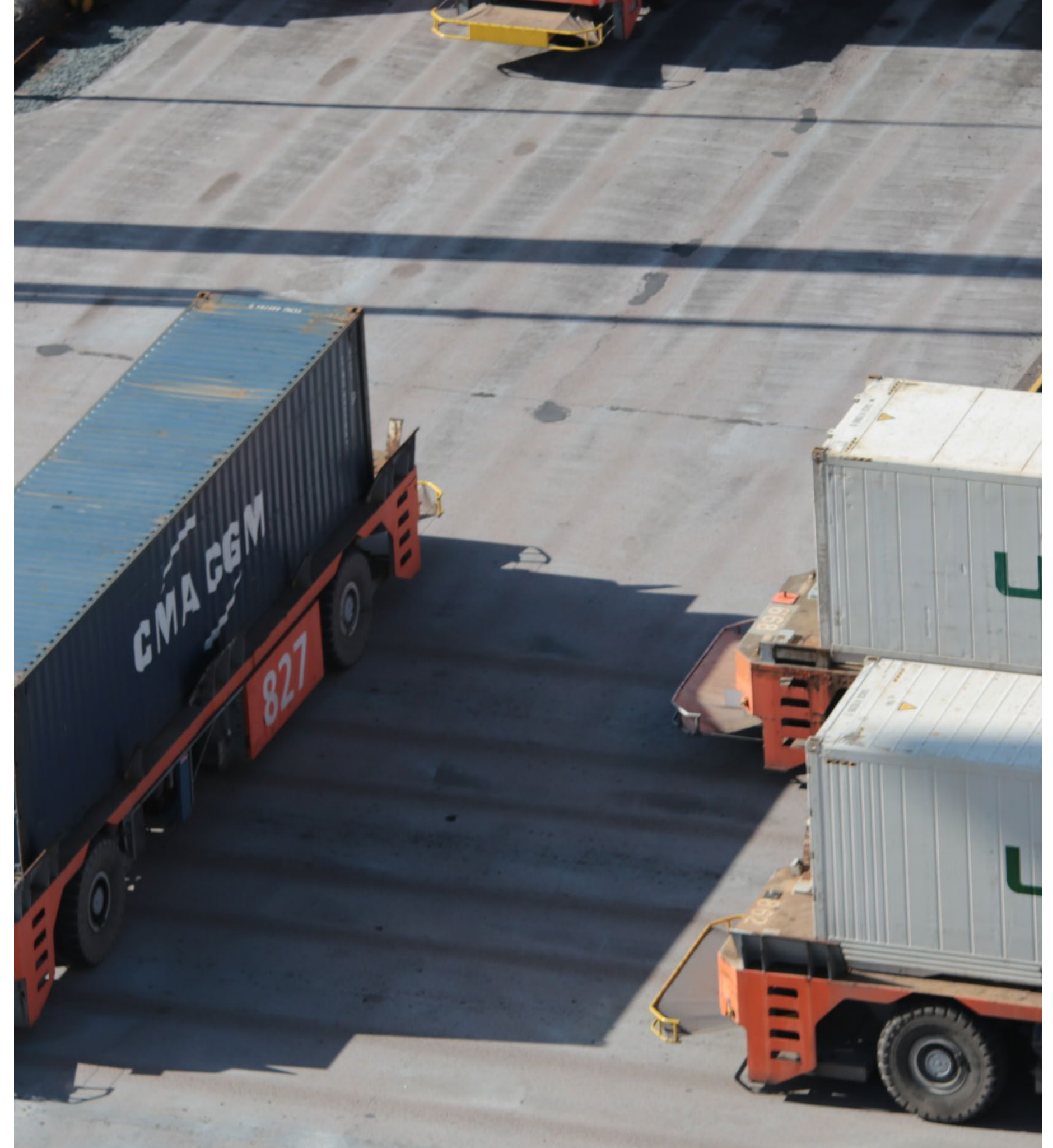
THE DRAYAGE EQUATION

Capacity = Equipment + Fleet + Appointment Availability

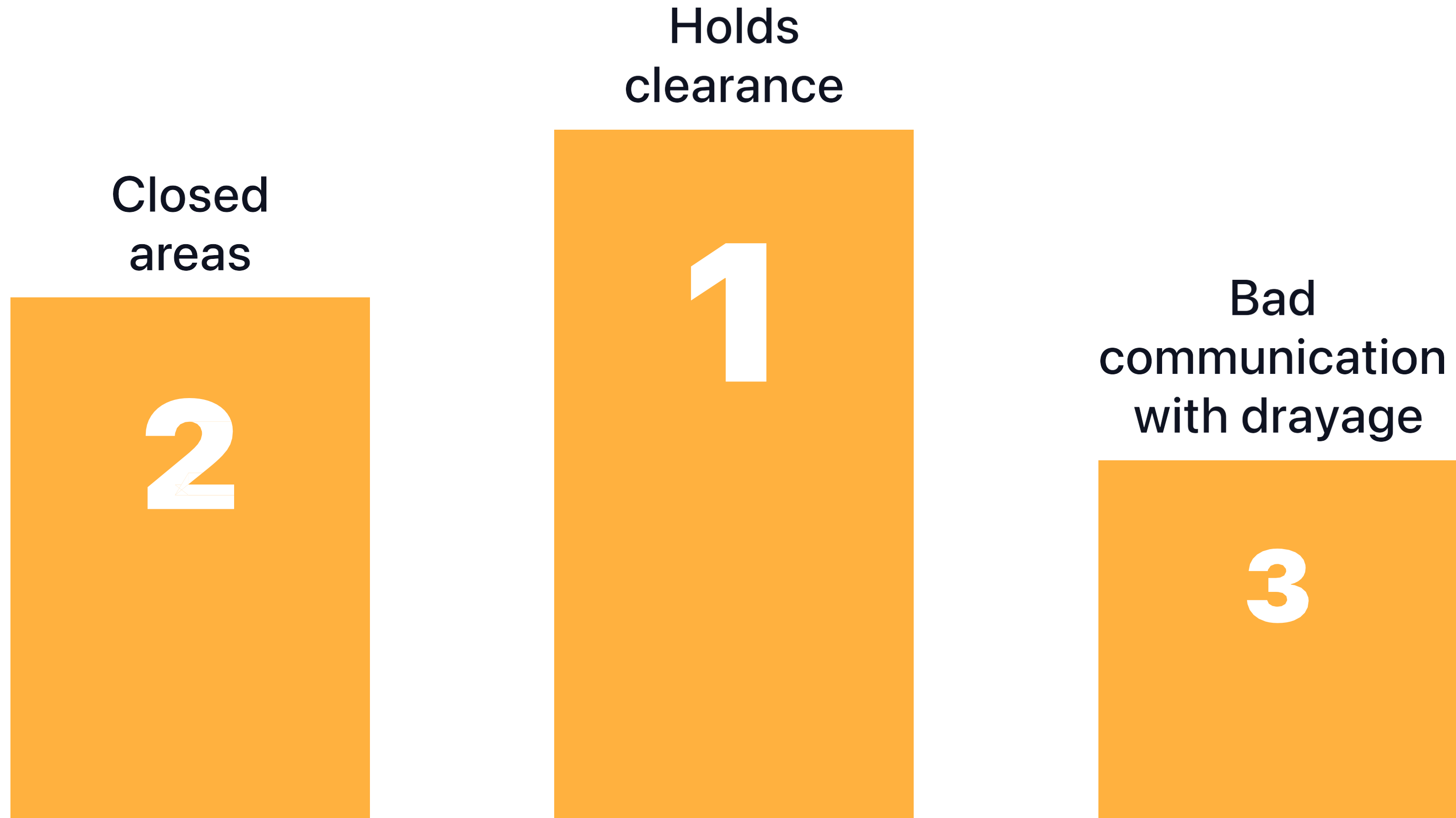
WHY DO D&D FEES EXIST?

To help manage the container lifecycle from import to export.

There's a fee for not picking up containers on time and another for taking too long to return it.



WHAT CAUSES MOST OF THE DEMURRAGE FEES?



WHAT CAUSES MOST OF THE PER DIEM FEES?

Last minute
change

2

No return
appointment

1

Chassis issues

3



SB45 EXHIBIT D AT A FEDERAL SCALE

UIIA SB45 EXHIBIT D

- Container provider diverts equipment from its original location without 48 hours' notice;
- Loaded container is not available for pick-up upon the motor carrier's arrival;
- Terminal is too congested to accept a container;
- When a motor carrier documents unsuccessful attempts to make appointments;
- Receiving date changes for the booked vessel.

BlueCargo adapts its software to reflect changes in the law.

HOW TO SUCCESSFULLY AVOID DETENTION AND DEMURRAGE

REAL-TIME DATA AND NOTIFICATIONS

- ✓ Gate Schedule change
- ✓ Appointment availabilities
- ✓ Holds Status
- ✓ Terminal restrictions

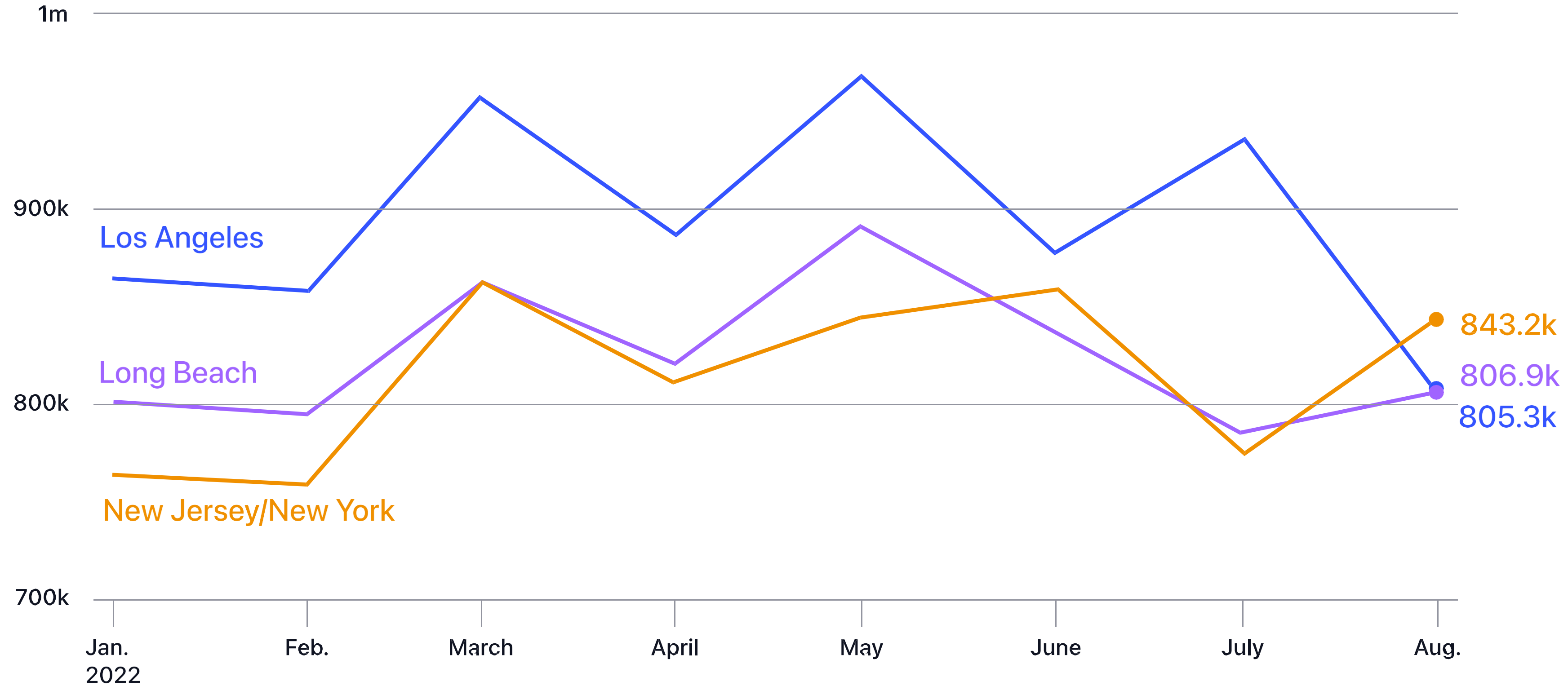
PROACTIVE ACTION

- ✓ Stop the clock
- ✓ Communicate with SSL & terminals

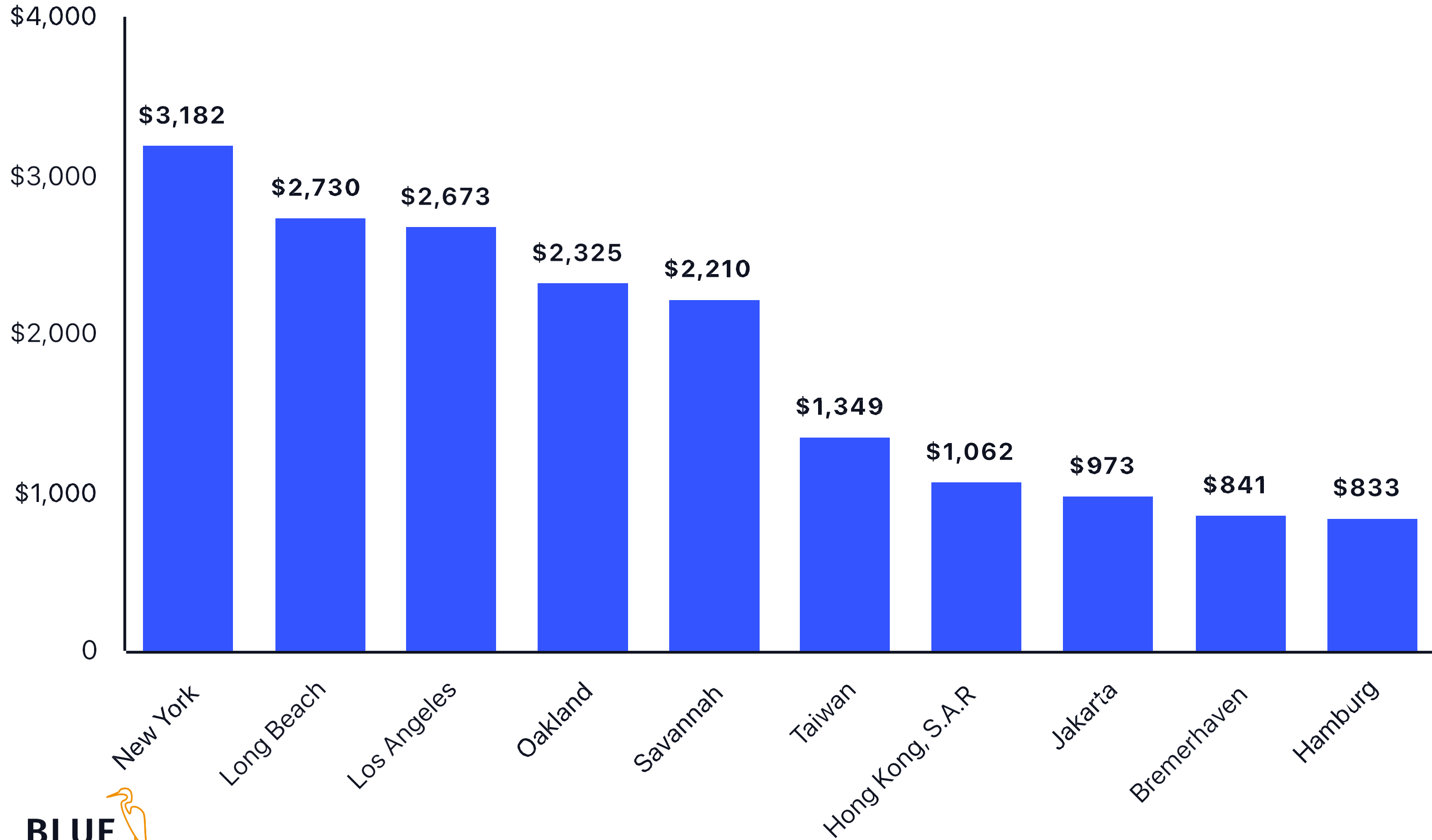
RETROACTIVE ACTION

- ✓ Retrieve past documentation
- ✓ Communicate with SSL & terminals

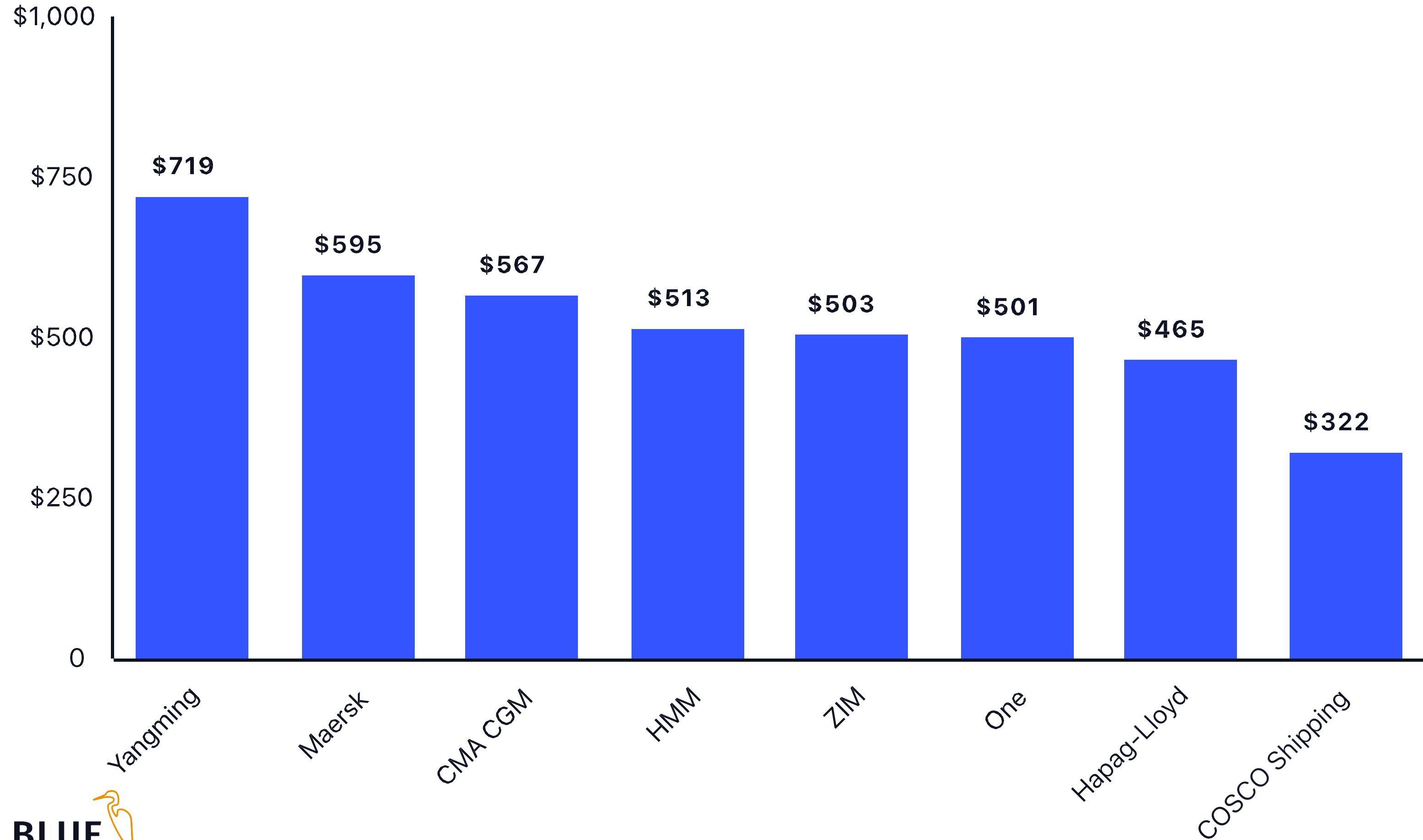
CONTAINER VOLUME IN TEUS FROM JAN. 2022 TO AUG. 2022 IN SELECTED PORTS



AVERAGE D&D CHARGES AFTER 14 DAYS FOR STANDARD CONTAINER IN THE US - 2022



AVERAGE D&D CHARGES AFTER 14 DAYS FOR STANDARD CONTAINER IN USD - BY SHIPPING LINE



WITH BLUECARGO

- ✓ Helping customers create a workflow to identify friction points in their container pickup and returns
- ✓ Provide customers with the documentation they need to avoid and mitigate past/future detention & demurrage fees
- ✓ Give real-time data and visibility inside the terminals

WITH BLUECARGO

DEMO



Q&A

Enter your questions
using the Q&A button





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