

# Intermodal Operations & Maintenance Seminar

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## An Introduction to Avalon Risk Management, Inc.

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# Background

- 11 regional offices in major port cities
- Specialists in providing insurance products and services to logistics, transportation, and trucking companies
- Works with over 3,000 logistics companies throughout the U.S.
- Strong relationships with leading global insurance carriers



# Industry Challenges

- **Narrow operating margins**
- **Increased governmental regulations**
- **Tighter terminal, interchange and operating rules**
- **Recruiting and retaining qualified employees and owner operators**
- **Additional insurance requirements from shippers and vendors**



# Our Understanding

- **Goods need to be delivered quickly**
  - **Locally**
  - **Regionally**
  - **Nationally**
- **Importance of maintaining uninterrupted facility access and the ability to interchange equipment**



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# Our Solutions

- **Avalon takes the time to understand your business**
  - This allows us to design insurance programs specifically for your needs
- **Our programs can help reduce insurance costs by:**
  - Improving operating efficiencies and risk management practices



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# Coverage Options

- **Truck Auto Liability**
- **Non-Truckers Policy (Bobtail Liability)**
- **Physical Damage Coverage**
- **Trailer Interchange & UIA Endorsement**
- **Workers' Compensation**
- **Cargo – Terminal, Warehousemen's Legal, Container Drop off extensions**
- **Employee Dishonesty & Crime Coverage**
- **Property, Mobile Equipment & Installed Electronic Equipment**
- **Commercial General Liability**
- **Employee Practices Liability Insurance**
- **Excess & Umbrella Liability**
- **Fuel Tax Bonds, Highway Use Bonds**
- **Customs and Property Broker (ICC) Bonds**

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## In-House Service Capabilities

- Electronic issuance of policies, binders, ID cards, and certificates
- Electronic Filing Capabilities with UIIA as well as Federal and State Agencies (where applicable)
- Claim and loss prevention services
- Safety training web portal
- ARMour™ Claims Management System for efficient claim process
- Subrogation services

## The Avalon Difference

We are committed to being there for you as a true partner. We can assist you in making informed insurance decisions.

Let us provide you with expertise to help you manage your insurance and make a difference in your bottom line.

**MAKE TIME!**

**MAKE MONEY!**

**MAKE CHOICES!**

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**Thank you for your continued interest in  
Avalon's products and services.**

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**Premier Provider of Innovative Insurance and Surety Solutions**